HEARTLAND COUNTRY VILLAGE

634	CENTER	STREET	

BLACK EARTH 53515 Phone: (608) 767-2572		Ownership:	Non-Profit Corporation
Operated from 1/1 To 12/31 Days of Operation:	365	Highest Level License:	Skilled
Operate in Conjunction with Hospital?	No	Operate in Conjunction with CBRF?	No
Number of Beds Set Up and Staffed (12/31/03):	49	Title 18 (Medicare) Certified?	Yes
Total Licensed Bed Capacity (12/31/03):	50	Title 19 (Medicaid) Certified?	Yes
Number of Residents on 12/31/03:	44	Average Daily Census:	41

Services Provided to Non-Residents			Length of Stay (12/31/03)				
Home Health Care Supp. Home Care-Personal Care	No No		8	Age Groups	%	Less Than 1 Year	18.2 34.1
Supp. Home Care-Household Services	No	Developmental Disabilities	0.0	Under 65	9.1	More Than 4 Years	20.5
Day Services	No	Mental Illness (Org./Psy)	25.0	65 - 74	9.1		
Respite Care	Yes	Mental Illness (Other)	2.3	75 - 84	25.0		72.7
Adult Day Care	No	Alcohol & Other Drug Abuse	0.0	85 - 94	43.2	* * * * * * * * * * * * * * * * * * *	*****
Adult Day Health Care	No	Para-, Quadra-, Hemiplegic	0.0	95 & Over	13.6	Full-Time Equivalent	
Congregate Meals	No	Cancer	2.3			Nursing Staff per 100 Resi	dents
Home Delivered Meals	No	Fractures	2.3		100.0	(12/31/03)	
Other Meals	No	Cardiovascular	27.3	65 & Over	90.9		
Transportation	No	Cerebrovascular	13.6			RNs	6.7
Referral Service	No	Diabetes	2.3	Gender	용	LPNs	11.0
Other Services	Yes	Respiratory	13.6			Nursing Assistants,	
Provide Day Programming for		Other Medical Conditions	11.4	Male	13.6	Aides, & Orderlies	37.0
Mentally Ill	No			Female	86.4		
Provide Day Programming for			100.0				
Developmentally Disabled	No				100.0		
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Method of Reimbursement

		edicare itle 18			edicaid itle 19			Other			Private Pay		Family Care			Managed Care					
Level of Care	No.	ે ે	Per Diem (\$)	No.	%	Per Diem (\$)	No.	용	Per Diem (\$)	No.	양	Per Diem (\$)	No.	%	Per Diem (\$)	No.	양	Per Diem (\$)	Tota Resi dent	- Of	
Int. Skilled Care	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	
Skilled Care	8	100.0	317	20	100.0	130	0	0.0	0	11	78.6	154	0	0.0	0	2	100.0	174	41	93.2	
Intermediate				0	0.0	0	0	0.0	0	3	21.4	147	0	0.0	0	0	0.0	0	3	6.8	
Limited Care				0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	
Personal Care				0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	
Residential Care				0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	
Dev. Disabled				0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	
Traumatic Brain In	j 0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	
Ventilator-Depende	nt 0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	0	0	0.0	
Total	8	100.0		2.0	100.0		0	0.0		14	100.0		0	0.0		2.	100.0		44	100.0	

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Admissions, Discharges, and	- 1	Percent Distribution	of Residents'	Condit	ions, Services, an	d Activities as of 12/	31/03
Deaths During Reporting Period					% Needing		Total
Percent Admissions from:	i	Activities of	%		sistance of	% Totally	Number of
Private Home/No Home Health	11.1	Daily Living (ADL)	Independent	One	Or Two Staff	Dependent :	Residents
Private Home/With Home Health		Bathing	0.0		68.2	31.8	44
Other Nursing Homes	11.1	3	15.9		52.3	31.8	44
Acute Care Hospitals	69.8		34.1		36.4	29.5	44
Psych. HospMR/DD Facilities	0.0	Toilet Use	31.8		38.6	29.5	44
Rehabilitation Hospitals	0.0	Eating	61.4		20.5	18.2	44
Other Locations	4.8	******	*****	*****	*****	******	*****
otal Number of Admissions	63	Continence		용	Special Treatmen	ts	용
Percent Discharges To:	1	Indwelling Or Extern	al Catheter	2.3	Receiving Resp	iratory Care	11.4
Private Home/No Home Health	0.0	Occ/Freq. Incontinen	t of Bladder	63.6	Receiving Trac	heostomy Care	0.0
Private Home/With Home Health	48.3	Occ/Freq. Incontinen	t of Bowel	31.8	Receiving Suct	ioning	6.8
Other Nursing Homes	1.7	-			Receiving Osto	=	0.0
Acute Care Hospitals	3.3	Mobility			Receiving Tube	Feeding	9.1
Psych. HospMR/DD Facilities	1.7	Physically Restraine	d	6.8	Receiving Mech	anically Altered Diets	11.4
Rehabilitation Hospitals	0.0				_	-	
Other Locations	5.0	Skin Care			Other Resident C	haracteristics	
Deaths	40.0	With Pressure Sores		6.8	Have Advance D	irectives	100.0
otal Number of Discharges	Ĺ	With Rashes		9.1	Medications		
(Including Deaths)	60 j				Receiving Psyc	hoactive Drugs	72.7

Selected Statistics: This Facility Compared to All Similar Metropolitan Area Facilities & Compared to All Facilities

*************	******	*****	****	*****	*****	*****	*****	*****	*****
		Own	ership:	Bed	Size:	Lic	ensure:		
	This	This Nonprofit			-99	Ski	lled	Al	1
	Facility	-		Peer	Group	Peer	Group	Faci	lities
	%	8	Ratio	8	Ratio	8	Ratio	8	Ratio
Occupancy Rate: Average Daily Census/Licensed Beds	82.0	92.0	0.89	87.1	0.94	88.1	0.93	87.4	0.94
Current Residents from In-County	79.5	85.9	0.93	81.0	0.98	82.1	0.97	76.7	1.04
Admissions from In-County, Still Residing	30.2	22.1	1.37	19.8	1.53	20.1	1.50	19.6	1.54
Admissions/Average Daily Census	153.7	138.9	1.11	158.0	0.97	155.7	0.99	141.3	1.09
Discharges/Average Daily Census	146.3	139.5	1.05	157.4	0.93	155.1	0.94	142.5	1.03
Discharges To Private Residence/Average Daily Census	70.7	64.3	1.10	74.2	0.95	68.7	1.03	61.6	1.15
Residents Receiving Skilled Care	93.2	96.1	0.97	94.6	0.98	94.0	0.99	88.1	1.06
Residents Aged 65 and Older	90.9	96.4	0.94	94.7	0.96	92.0	0.99	87.8	1.04
Title 19 (Medicaid) Funded Residents	45.5	55.4	0.82	57.2	0.79	61.7	0.74	65.9	0.69
Private Pay Funded Residents	31.8	32.6	0.98	28.5	1.12	23.7	1.34	21.0	1.52
Developmentally Disabled Residents	0.0	0.6	0.00	1.3	0.00	1.1	0.00	6.5	0.00
Mentally Ill Residents	27.3	36.2	0.75	33.8	0.81	35.8	0.76	33.6	0.81
General Medical Service Residents	11.4	24.3	0.47	21.6	0.53	23.1	0.49	20.6	0.55
Impaired ADL (Mean)	50.5	50.5	1.00	48.5	1.04	49.5	1.02	49.4	1.02
Psychological Problems	72.7	58.5	1.24	57.1	1.27	58.2	1.25	57.4	1.27
Nursing Care Required (Mean)	6.8	6.8	1.00	6.7	1.02	6.9	0.99	7.3	0.93